

CONFERENCE PROGRAMME

COURIER AND PARCEL LOGISTICS

EXPO ASIA

19, 20, 21, May 2009 | Hong Kong | China



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**THE EXHIBITION AND STRATEGIC SUMMIT FOR
THE GLOBAL EXPRESS AND PARCEL INDUSTRY**

Courier and Parcel Logistics Asia Conference 2009 will bring together carriers and shippers, technology suppliers and industry experts to discuss the development of the fast-growing global express logistics, courier and parcel delivery sector.



THEMES

The themes of the conference centre around one key subject: efficiency.

Every business is now looking hard at its costs and how to reduce them. During the conference, key players and industry experts will give their assessment of the business situation, outline likely changes in shipper and consumer behaviour that will affect carriers, and identify the opportunities they see emerging. The conference will also focus on approaches to measuring and creating efficiency, as well as which technologies can be implemented by companies to improve their efficiency.

The conference will offer excellent formal and informal networking opportunities. This will encourage deeper discussion of the topics and allow delegates to question speakers and join the debate with other carriers and shippers.

WHY HONG KONG?

Hong Kong is one of the world's most open and dynamic economies, and provides the primary gateway to trade with China. Around 80% of cargoes handled by Hong Kong were going to, or coming from, south China and around 20% of China's total imports and exports are handled by Hong Kong. Hong Kong is not just a platform for international businesses wanting to enter the Chinese market; it is also the location of choice for Chinese enterprises wanting to enter the global market. That's why Courier and Parcel Logistics Asia Conference and Expo have also located in Hong Kong.



WHY ATTEND?

The Courier and Parcel Logistics Asia Conference 2009 is a must-attend event for shippers and carriers.

Carriers will have the opportunity to discuss the latest trends in the sector and identify opportunities for successful investment. They will learn about the likely changes in shipper behaviour, as well as new approaches and technologies that will save them money and allow them to predict the services that shippers will demand.

Shippers will learn how the carriers intend to meet their needs. They will be able to engage in discussion about their requirements and gain insights into the best practices and latest technology available, enabling them to negotiate effectively with carriers and take the lead in shaping the services they require. There will be ample opportunities for networking built into the conference.

THE EXHIBITION

The Courier and Parcel Logistics Asia exhibition will showcase the technologies and services necessary for all companies carrying or sending express shipments.

Exhibitors include: Express Cube, Customs Clearance, L&D Logistics, Always Engineering, Vanderlande, Hong Kong Post, China Post, Ecomonde, Norsk European, Intermec, Air Menzies, DX Group, Prime Vision, Pony Express, Cubelogic Systems, Mega Fortris, DGP, Europa Worldwide Logistics, EPAL, The Hong Kong Delivery Company, Sick, Transmile Group, Georg Utz, Research International, BPS Global, Swiss Post International, Fires Cinetic.

If you are interested in exhibiting please contact: Matthew Gunn, international sales and marketing director, mattgunn@ukintpress.com, +44 (0)1306 743744.

CONFERENCE PROGRAMME

TUESDAY 19 MAY 2009

SESSION 1: LEADING VIEWS

09:00-13:00

Moderator: Colum Joyce

The perspectives from key players in the region, and which opportunities for the sector they see emerging.

Y. F. Chan, Deputy Postmaster General, Hongkong Post
Hongkong Post looking ahead at changes and opportunities

Mr Chan will review the challenges and opportunities Hongkong Post is facing amid the economic tsunami. He will also provide insights into how the company will meet the challenges of changing customer demands and exploit the opportunities for growth in the express and parcels market.

Ma Zhanhong, deputy managing director EMS department, China Post Group

Mr Zhanhong plays an important role in developing and implementing the major products and projects of China Post EMS, such as next morning delivery, e-commerce express, economy express, international education express and international time-certain delivery. He will give his assessment of the opportunities for growth in the CEP sector.

Edward Lau, managing director, Hong Kong TNT Express
Winners and losers

Edward will examine the economic situation and discuss the effect the current trends are having on express integrators and customers alike. He will then provide an overview of two key strategies that companies in the industry will need to adopt in order to address the shifting needs of customers. The industry players who embrace these customer-oriented strategies quickly and effectively will stand a greater chance of success in the next five years.

Connie Tang, managing director, DHL Express Hong Kong and Taiwan

Green logistics: climate protection with DHL

Deutsche Post – DHL's parent company – has adopted a GoGreen climate protection programme, to enable a more sustainable business and drive towards great environmental sustainability. As an industry, there are many opportunities for taking leadership in going green.

Makoto Aoki, senior general manager and head of international business headquarters, Japan Post
Japan Post – perspective

Makoto Aoki is responsible for the International Mail Service Division and International Logistics Division at Japan Post, with the task of facilitating greater collaboration between the two services and providing clients with a total international business solution. He will explain Japan Post's perspective of the current challenges and opportunities facing the CEP sector in the region.

Radhika Doraiswamy, secretary to the Government of India, director general, India Post and chairman, Postal Services Board, India

India Post in the express parcel sector: connecting India to the world

The Indian express parcel sector has made tremendous strides over the last decade. However, vast tracts of the country, its small towns and villages, are still outside the sophisticated courier express parcel networks despite economic activity in these regions remaining largely robust. India Post is an active express parcel service provider in these regions. Ms. Doraiswamy will share India Post's experience and speak about its current efforts for revamping and modernising its operations.

Discussion

SESSION 2: MEET THE EXPERTS

14:00-18:00

Moderator: Colum Joyce

Bringing together serious analysts and experts, this session aims to provide delegates with additional insights from the people who are paid to know what's happening.

Mark Millar, chairman of International Relations Committee, Hong Kong Logistics Association

Asian trade trends – challenges and opportunities for the express courier industry

Mark Millar will explore the developments and trends that influence and impact trade in Asia, with perspectives on geographies and industry sectors. He will also discuss the implications for the logistics sector in general, and specifically the challenges and opportunities for the express courier industry.

Andrew Wylegala, chief commercial consul, US Commercial Service Hong Kong

Trade with Asia: the US perspective

This presentation will provide an overview of US trade with the region, and identify underlying trade trends. The presenter will analyse the landscape ahead over the next few years, which will provide useful background to carrier and shipping companies conducting US/Asian business.

Colum Joyce, director of strategy, IMRWorld Ltd and chair of the Restructuring Group of the European Union ICT for energy efficiency

EU logistics 2009-2015: policy, prospects and players

How will EU logistics investments and policies impact on Asian shippers and carriers servicing the EU market in the coming years? How should these companies position themselves for the opportunities that are emerging for them and their customers?

Dr Edward Tse, managing partner, Greater China, Booz & Co
Expert advice

Edward Tse is managing partner with Booz & Company in Greater China. With 20 years of management consulting and senior corporate management experience, Dr Tse is one of the most experienced strategy consultants in China. He will outline the challenges facing the region and provide valuable insights into the new opportunities that might be on offer.

Mui-Fong Goh, vice president - Beijing, A.T. Kearney

The party is over – how should logistics companies respond to the global economic meltdown?

The devastating effects of the financial tsunami have severely impacted China's logistics industry. Mui-Fong will review three major trends that are shaping the industry and demonstrate how players need to be proactive about tackling these forces, not just to weather the storm, but to seize the opportunity to leapfrog the competition and position themselves for long-term success.

R. Gopal, director transportation and logistics, Frost & Sullivan

The express market in Asia Pacific: growth through innovation.

This presentation will provide a review of the market for express and parcel services in Asia Pacific and look at key markets in the region. It will identify the current challenges for the business and assess how the industry will develop to face those challenges. The presentation will then demonstrate how growth can be achieved through innovation.

Discussion

WEDNESDAY 20 MAY 2009

SESSION 3: CREATING EFFICIENCY AND USING TECHNOLOGY 1

10:00-13:00

Moderator: Mark Millar

The first of three sessions outlining technologies designed to increase the efficiency of companies in the CEP sector.

Martin Voss, strategic industry manager CEP & postal, Sick AG

The benefits of automating CPL processes

What efficiency benefits can be derived from the automation of processes in the express and parcels sector? This presentation will assess the benefits of automation, including the enabling of new services, and the technologies that can be used. It will also identify key process segments to generate short-term success.

Stéphane Dorel, chairman, Synaxio

How to increase your parcel sorting efficiency without purchasing new equipment

Increasing the efficiency of your sorting process will help you serve your customers more quickly and provide a better service. This is critical to surviving and prospering in the current climate and for taking advantage of opportunities as the economic climate improves. But you don't need to replace your existing equipment. Stéphane Dorel of Synaxio will explain how to get more from your existing sorting equipment.

Klaus Gerhard Klein, head of sales, AKL-tec GmbH
Cost-saving efficiencies in a challenging supply chain environment

The current economic downturn is squeezing the margins of everyone in the supply chain, and this is likely to continue for some time. This requires close scrutiny in all areas of operations to identify ways to safeguard margins. The presentation will provide examples of how efficiencies might be achieved in courier and parcels operations.

Niels Delater, managing director, Spectos GmbH
How to grow your business through quality of service

When Hermes Logistics Group started its Efficiency and Quality of Service campaign in mid 2007, initial reports based on the track and trace system showed a totally different picture from initial quality measurement at the consumer's door. This showed that the quality of service was far below customers' expectations. By implementing a Six Sigma culture at the reporting and improvement level, Spectos helped Hermes create continuous improvement and increased customer satisfaction. Nowadays Hermes runs one of the most sophisticated quality control systems, which has helped grow its business.

Simon Wong, Executive Vice President of Sky One Holdings Limited

Make the most of what you know

SkyOne Express, a courier company based in Hong Kong, started in 1999 with only two men and a delivery truck, has since grown into a company with a network of over 100 offices across Greater China. Simon Wong the Executive Vice President will explain how this niche player that specializes in Hong Kong - China cross border courier service stands against the competition by making the most of its knowledge of the customs tax regime and clearance practices between Hong Kong and China.

Discussion

SESSION 4: CREATING EFFICIENCY AND USING TECHNOLOGY 2

14:30-17:30

Moderator: Eddy Thans

The second of three sessions outlining technologies designed to increase the efficiency of companies in the CEP sector.

Gareth Rees, director, Service Measurement Research International Ltd

How to measure your company's efficiency

How efficient is your operation? Do you have access to key performance indicators that really tell you how your business is performing? Research International will demonstrate methods to accurately measure your performance.

Matti Tuukkanen, vice president sales, Ecomond Oy

How to optimise your collections and deliveries

Ecomond's Transport Control System (TCS), which runs in a browser from any computer, anywhere, is specifically designed for transportation companies who deliver or collect goods. Matti Tuukkanen will guide delegates through a case study of implementation, and demonstrate how controlling your transportation fleet in real time can achieve remarkable cost savings.

Dennis Gilham, director of corporate partnerships, Neopost e-business: efficient solutions from first click to last mile

This presentation focuses on case studies of how e-commerce has enabled real gains in efficiency. It explains the approach and the services on offer to get the customer closer to the tracking and full logistics service on parcels and express mail.

Eddy Thans, CEO, Prime Vision

Saving more money through OCR and video coding

This presentation explains that OCR and video coding solutions are much more than ways to automate mail and parcels. It will give you a broader perspective of saving money, including extended machine capacity and alternative ways of video coding. The case study provides you with good arguments to build up a proper business case.

Larry Klimczyk, managing director, Blackbay Ltd

How Royal Mail introduced 27,000 handhelds in just 12 weeks

When Royal Mail introduced online tracking to improve customer service levels, it configured 260,000 components into 27,000 handhelds in over 2,000 locations in just 12 weeks. Larry Klimczyk will provide Blackbay's insight into how Royal Mail has achieved visibility of all mail items, people and assets, enabling the business to maximise revenue and optimise operational performance.

Discussion



THURSDAY 21 MAY 2009

SESSION 5: CREATING EFFICIENCY AND USING TECHNOLOGY 3

10:00-13:00

Moderator: Colum Joyce

The third of three sessions outlining technologies designed to increase the efficiency of companies in the CEP sector.

Jack Tay, senior marketing manager (Asia Pacific), Intermec
Case study: how to increase productivity using PAD computerisation with rugged mobile computers

Learn how a Malaysian courier and parcel company, ABX Express Sdn Bhd, increased productivity through computerisation and the use of rugged mobile computers from Intermec. Misrouted deliveries and parcel tracing times were reduced. These and other benefits have allowed ABX to face the toughest challenges in the transport and logistics industry. As a key partner in the ABX Express project, Intermec will share project, process and deployment details in this presentation.

Ernst Schacherl, vice president, Keba AG

How to increase last mile efficiency with self-service solutions

This presentation offers a case study from Deutsche Post/DHL, where Packstation provided nationwide coverage with 1,700 sites. The case

study looks at the advantages in cost and CO₂ reduction, security and customer loyalty, as well as the lessons for implementation of Keba's KePol product.

Michael Saldi, president, SC Logic

IT and security considerations for automating mail and package tracking

In today's cost-conscious global environment, organisations are exploring possible ways to improve productivity and increase efficiency. This presentation will enable delegates to learn the key IT and security considerations when automating an enterprise mail and package tracking system.

Klaus Michael Buecher, director sales and marketing, Vitronic GmbH

A guide to cutting costs using camera-based identification technology

Camera-based identification technology offers solutions for improving the degree of automation and cutting costs. The easiest way to increase read rates is the replacement of laser scanners with cameras. Additional video coding can put read rates up to 100%. No-reads can be reduced significantly by archiving and analysing images. With the help of certified volume measurement and tamper-proof data, it is also possible to automate invoice creation.

BIOGRAPHIES

Mr Y. F. Chan

**Deputy Postmaster General
Hongkong Post**



Mr Chan has worked for Hongkong Post for 40 years in various divisions including operations, philately and postal marketing. He has an excellent record of accomplishment and has demonstrated his holistic approach by striking a balance between operations and business development. He started a campaign on service excellence, brought in industrial engineering practitioners to establish a work measurement system for mail delivery, and promoted a customer service culture by introducing the 360° customer experience programmes. These initiatives reduced operational costs and improved the quality of service.

Mr Ma Zhanhong

**Deputy managing director of
EMS department
China Post Group**



Ma Zhanhong, a senior economist, is the deputy managing director of the EMS department, China Post Group and a member of the Science and Technology Committee of China Post Group. He has been working in the postal courier service for nearly 20 years. Mr Ma is devoted to the rapid development of the postal courier service. He plays an important role in developing and implementing the major products and projects of China Post EMS, such as next morning delivery, e-commerce express, economy express, international education express and international time-certain delivery.

Edward Lau

**Managing director
Hong Kong TNT Express**



Edward is responsible for the performance and growth of TNT's Hong Kong business. He was formerly the regional director global account

management for TNT Asia, and served as managing director TNT Singapore. Edward is a graduate of the Chinese University of Hong Kong, and holds a post-graduate degree in Management and Business Studies from the University of Warwick. He is a member of the Toastmasters Club, the European Chamber of Commerce and the American Chamber of Commerce, where he serves on the logistics and supply chain committee.

Connie Tang

**Managing director of DHL
Express Hong Kong and Taiwan**



Connie joined DHL Hong Kong in 1995 and held a number of marketing-related positions before she was named general manager of DHL Express Taiwan in January 2005. With her appointment, she became the first female general manager in the industry in Taiwan. In November 2006 she returned to Hong Kong to assume the position of general manager of DHL Express Hong Kong, and was appointed managing director of DHL Express Hong Kong and Taiwan last year. Connie is responsible for the overall planning of corporate strategies in the two markets. She holds an MBA from Henley Management College, UK and a Bachelor of Social Science Degree in Business Management from the University of Hong Kong.

Makoto Aoki

**Director of International
Business headquarters
Japan Post Service**



Makoto Aoki has had a 37-year career in the logistics business, spending 10 years in Italy and the USA with one of the world's largest freight forwarding companies, Nippon Express Co Ltd. Since the privatisation and division of Japan Post in 2007 he has been responsible for the International Mail Service Division and International Logistics Division at the International Business headquarters, tasked with realising the vital collaboration between these two services, which together provide clients with a total international business solution.

Radhika Doraiswamy
Secretary to the Government of India;
director general, India Post; chairman,
Postal Services Board, India



Radhika Doraiswamy joined India Post in 1974 and has 35 years of managerial experience in the postal sector. She has specialised in launching new products and services and was instrumental in introducing logistics services to India Post. Prior to her appointment as DG, India Post, Radhika held some crucial positions in India Post, including member of the Postal Services Board, head of the Postal Circles of Gujarat and Tamil Nadu, and general manager of the Business Development Directorate of India Post.

Mark Millar
Chairman of International
Relations Committee
Hong Kong Logistics Association



Mark Millar has spoken at more than 70 international conferences, and participants have consistently described him as entertaining and energetic. Mark has been involved in business development across 10 Asian countries. He has held executive positions at UPS Supply Chain Solutions, Exel Contract Logistics, ModusLink and Platinum Logistix. He is a council member at the Hong Kong Logistics Association, chair of the Logistics Committee at the British Chamber of Commerce, and vice chair of the Logistics Committee at the American Chamber. Mark's enthusiastic contribution to the industry has been recognised with several accolades:

"Pros to Know in Fulfilment and Logistics"
Supply & Demand Chain Executive magazine 2007

"Top 20 Who's Who of the Power Players in Supply Chain Management in China"
CHaINA China Supply Chain magazine, November 2006

Andrew Wylegala
Chief commercial consul (SCO),
American Consulate General Hong
Kong, US & Foreign Commercial
Service, US Department of Commerce



Andrew Wylegala has helped US exporters and investors gain business in Korea, Mexico, Peru, Ukraine, Germany and Iraq. Now in Hong Kong, Andrew is working with local and US-based American firms and their partners to take advantage of business opportunities in Hong Kong, Macau, China and other Asia Pacific countries. Andrew received a BA with Honors from Cornell University and an MA in International Relations from Johns Hopkins University/S.A.I.S. (Bologna and DC).

R. Gopal
Director transportation and logistics
Frost & Sullivan



R. Gopal is a director at Frost & Sullivan's global transportation and logistics practice. He is responsible for developing the transportation and logistics consulting capabilities in Asia, and has worked on strategic market consulting assignments for local, regional and global clients. His expertise in the regional market has helped develop relationships with local and regional companies. Mr Gopal's regional expertise is underlined by his knowledge and experience of working with global third-party logistics companies.

Colum Joyce
Director of strategy, IMRWorld Ltd, and
chair of the Restructuring Group of the
European Union ICT for energy efficiency



Colum spent 20 years with DHL, finishing his career there as global e-business strategist, focusing on the long-term trends, influences and business scenarios that would drive and influence the business models of DHL. In 2005 he established his own Brussels-based research business, KBOR Research, which focuses on the evolution of electronic commerce. Colum is director of strategy for IMRWorld Ltd and, since early 2007, has been chairman of the e-logistics workstream for the European Enterprise Platform. He is also chairman of Restructuring Group EU ICT for energy efficiency.

Dr Edward Tse
Managing partner
Greater China, Booz & Co



Dr Tse is Booz & Company's managing partner for Greater China, specialising in definition and implementation of business strategies, organisational effectiveness and corporate transformation. He is one of the most experienced management consultants in China, and has assisted several hundred companies – foreign and Chinese – on all aspects of business related to China and its integration with the rest of the world. Dr Tse has actively worked with private and public sector clients across different industries in Greater China. As a recognised thought leader, Dr Tse has authored numerous books and articles. He is a Chinese national, and is fluent in English, Cantonese and Mandarin. His book *Direction*, published in 2007, is widely recognised as a leading management reference for Chinese enterprises.

Mui-Fong Goh
Vice president - Beijing
A.T. Kearney



Mui-Fong has over 15 years of industry and consulting experience focused on supply chain, logistics and transportation, in China and pan-Asia. She brings extensive experience of working with multinationals, Asian conglomerates, Chinese state-owned enterprises and emerging Chinese privately owned enterprises. Her speciality includes Asian growth strategy, mergers and acquisitions, cross-cultural post-merger integration, enterprise transformation, operations design and improvements. Mui-Fong graduated from Massachusetts Institute of Technology with two Masters degrees: an MBA and a Masters of Science in Transportation.

Stéphane Dorel
Chief executive officer
Synaxio



Stéphane has 25 years of double experience of working with IT in the parcels mail and logistics industry and also of managing mail process as an operational manager. He holds a Masters degree in Management and IT from Rennes University. Prior to creating Synaxio, an IT solutions provider for logistics companies, he was operational manager of 2,800 people including 1,600 delivery people, and delivered the first modern sorting centre located at Lognes in the east of Paris. Stéphane also served as the CTO for La Poste Mail Division south west of France, covering six regions, 24 departments, 14,000 employees, and 19 mail and parcel sorting centres.

Martin Voss
Strategic industry manager
CEP and Postal Sick AG



Martin is the strategic industry manager for CEP and postal industries of the Solution Centre Logistic Automation of Sick AG in Germany. He is a production engineering graduate with 15 years' experience in supply chain management, strategic planning and international sales and marketing management in the semiconductor and sensor automation industries.

Klaus Gerhard Klein
Head of sales
AKL-tec GmbH



At AKL-tec GmbH Klaus is responsible for marketing and sales. Before joining AKL-tec GmbH Klaus spent more than 20 years with international operating companies in the areas of logistics and automated material flow for the industry, and transport and air cargo handling as a marketing/sales and general manager.

Niels Delater
Chief executive officer
Spectos GmbH



Niels has more than 10 years of management experience in the European and Asian postal industry, working with TNT Post, Swiss Post, Spring and Hermes Logistics. He holds a Masters in Engineering and is a university lecturer (e.g. Asia Pacific Postal College Bangkok, Dresden University of Technology) and speaker at various international conferences on world-acclaimed quality management approaches such as Six Sigma, Kaizen and ISO. Niels also consults postal and express operators in the fields of strategy, innovation, quality management and business process outsourcing, taking part in the European Standardisation (CEN) groups for quality of service and hybrid mail.

Gareth Rees
Director, Service Measurement
Research International Ltd



Gareth is director of the Service Measurement Division at Research International UK. He has a degree in Mathematics from the University of Warwick, and has worked for Research International UK as a project manager on a number of large-scale tracking surveys, mainly in the end-to-end quality of service arena. Gareth has also worked with a number of clients across the postal and courier sector, including Royal Mail, TNT and Australia Post, helping these organisations make important strategic and financial decisions about their business.

Matti Tuukkanen
Vice president sales
Ecomond Oy



Prior to joining Ecomond Ltd, a Finnish software house focusing on logistics capable of delivering worldwide, Matti worked for 12 years at Kuusakoski Recycling, which is the biggest recycler in Finland and around the Baltic Sea. In his last two years as logistics manager Matti introduced Ecomond's solution into the business. Since August 2007 Matti has worked for Ecomond with responsibility for international sales.

Dennis Gilham
Director of corporate partnerships
Neopost



Dennis is chartered in engineering and marketing. He has almost 30 years' experience in the office equipment industry and is a specialist in the mailing systems field. He has held senior positions in product development, strategic marketing and corporate management, and is the director of corporate partnerships worldwide for the Neopost Group and a key contributor to new business development.

Eddy Thans
CEO
Prime Vision



Eddy Thans has been the CEO of the Dutch company Prime Vision since 1999. With his technical background in the field of pattern recognition and financial expertise, he has led Prime Vision from a state-owned research and development group to an independent commercial company. Eddy joined Prime Vision in 1996; prior to becoming CEO he was active as a scientist and project manager. He holds an MSc in Physics from the technical university of Eindhoven.

Larry Klimczyk
Managing director
Blackbay Ltd



Larry has over 20 years of management experience (with Motorola, Deutsche Post and TNT), has lived in five countries, and has experienced working in over 40 countries around the world. He is an experienced speaker at international conferences, and his work has supported a wide range of industries in maximising their return on investment, improving business processes for data capture and communication in real time. To complement his hands-on international experience, Larry also gained his MBA in Asia Pacific studies from the National University of Singapore.

Jack Tay
Senior marketing manager,
Asia Pacific region, Intermec



Jack joined Intermec four years ago and currently manages a portfolio of field marketing and product marketing. Jack has over 25 years' involvement in the information technology and automatic identification and tracking industry, with experience in regional sales and marketing in the US, Europe and Asia with companies such as Xerox, Schlumberger, Printronix & Océ. Since 2003 Jack has pioneered the introduction of RFID technology into Asia, being one of the founding members in Asia's EPC global chapters.

Ernst Schacherl
Vice president Keba AG;
vice chairman
CBPM-Keba Ltd



Ernst has worked for Keba for over 30 years. Starting in engineering and development, he was appointed CTO in 1980 and established the banking and service automation division in 1990. He was a key figure in establishing CBPM-Keba, a joint venture with the Chinese Banknote Printing and Minting Corporation. In 2004 he was awarded the World Mail Award for the most innovative postal product of the year, together with Deutsche Post DHL. This honour was for the mutually developed Last Mile Solution for parcels.

Klaus-Michael Buecher
Director sales and marketing
Vitronic GmbH



Klaus Buecher has been employed by Vitronic since 1990. He is director sales and marketing and executive, and has more than 10 years' experience in the logistics market of machine vision solutions.

Simon Wong
Executive vice president
Sky One Holdings Limited



Simon Wong is the executive vice president of Sky One Holdings Limited, a courier group based in Hong Kong that specialises in customs declaration and delivery of goods in and out of China. Simon is responsible for business development of the company and is also involved in implementing the company's marketing strategies. He has over 12 years of experience in the logistics industry, and holds an MBA, a BEng, and is a Bachelor of Law.

Conference Rates

PRICE (US\$)

3 Days: 650 3 Day VIP: 795

2 Days: 550 2 Day VIP: 650

1 Days: 275 1 Day VIP: 210

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YOUR ARRANGEMENTS

Travel Information

Courier & Parcel Logistics Expo Asia will take place at the state-of-the-art AsiaWorld-Expo in Hong Kong, which is located at the centre of an extensive and efficient air, land and marine transport network.

By Air

AsiaWorld-Expo is fully integrated with Hong Kong International Airport. From the airport, passengers can simply take the one-minute Airport Express train ride to reach the convenient in-venue AsiaWorld-Expo station.

By Rail

AsiaWorld-Expo boasts a convenient, in-venue Mass Transit Railway (MTR) station. Located on the highly efficient Airport Express line, the rail link provides the most direct and convenient access to and from AsiaWorld-Expo, with journeys to the venue taking just one minute from the Airport or 28 minutes from Central district (Hong Kong's CBD).

The connection with both the Airport Express and MTR networks also positions the venue as an excellent staging point for journeys to all the major destinations in Hong Kong.

By Land

Cross border bus services at AsiaWorld-Expo allow direct and convenient connections with Mainland China. AsiaWorld-Expo, in partnership with two leading cross border bus companies, offers cross border bus services between the venue and key cities in Southern China such as Dongguan, Guangzhou and Shenzhen.

Private Car

There are 1,000 parking spaces available at the SkyCity Carpark (near to the venue's West Entrance) for private cars and motorcycles only.

Taxi

Passengers can take taxis to or from the Taxi Stand near the East Entrance. AsiaWorld-Expo is serviced by both Urban (red) and Lantau (blue) taxis.

By Sea

SkyPier, strategically located adjacent to AsiaWorld-Expo, offers cross-boundary ferry transfer services for transit passengers. Six ports are available in the Pearl River Delta – Shenzhen Shekou, Shenzhen Fuyong, Macao, Zhongshan, Humen in Dongguan and Zhuhai Jiuzhou.

Hotel Information

Courier and Parcel Logistics Expo Asia has negotiated some favorable deals with leading hotels in Hong Kong for delegates booking in association with the expo. Details of these can be seen on our website:
www.cpl-expoasia.com

Please contact **Tour East Hong Kong Ltd** with any queries you might have:

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Conference Delegate Registration Form

Register online at: https://secure.ukipme.com/cplax09c/conf_form.html or complete and **fax back** this form to **+44 1306 877411** to reserve your conference place

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CONFERENCE DETAILS

- | | Price (US\$) | VIP* |
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I will be attending the conference on:

- Tuesday 19 May Wednesday 20 May Thursday 21 May

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PLEASE NOTE

YOUR CONFERENCE REGISTRATION INCLUDES: Open access to all conference sessions, and the exhibition. Also included: a place at drinks receptions and any planned dinners, and access to conference presentations after the event (subject to speaker permission).
*VIP Passes include morning and afternoon coffee and lunches.

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Cancellation of conference registration policy: We must receive all cancellations in writing prior to the event. The following numbers of days indicate the time scale and monies due for different cancellation periods.

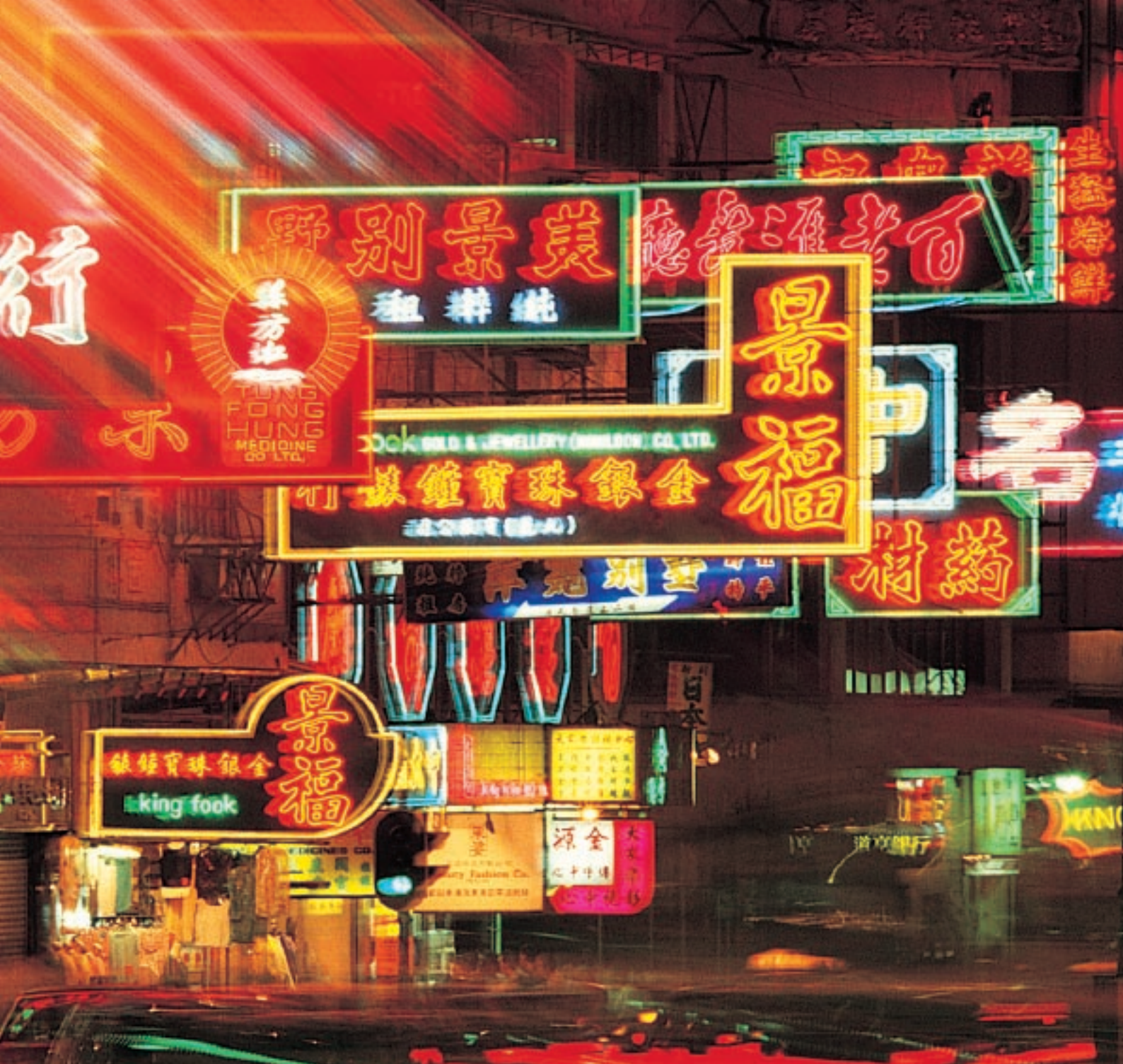
Cancellations received:

More than 30 days prior to the event – full

refund/no payment due.

More than 14 days and up to 30 days prior to the event – 50% refund/50% payment due. 14 days or less prior to the event – no refund/full payment due. **Substitutions** can be made in writing up to seven days prior to the event.

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COURIER AND PARCEL LOGISTICS EXPO ASIA 2009

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